



Fuji Xerox Australia
at a glance

FUJI xerox 



The epicenter™ in Sydney.



About Fuji Xerox Australia

Fuji Xerox Australia is part of a world leading enterprise for business process and document management services.

Our technology, expertise and services enable our clients — from small businesses to corporate organisations and government departments — to focus on their core business.

Our mission: transforming tomorrow's documents to knowledge.

Through the implementation of efficient business processes and effective communication, we deliver the right information to the right people in the right format. A continuous source of innovation help us optimise IT and print infrastructures to deploy document strategies that are waste-free, faster and more productive. This enables our customers to meet their business challenges in new ways with measurable results.

We are well recognised for our commitment to sustainability and this is supported by several awards from the United Nations and the Banksia Environmental Foundation. We help our customers

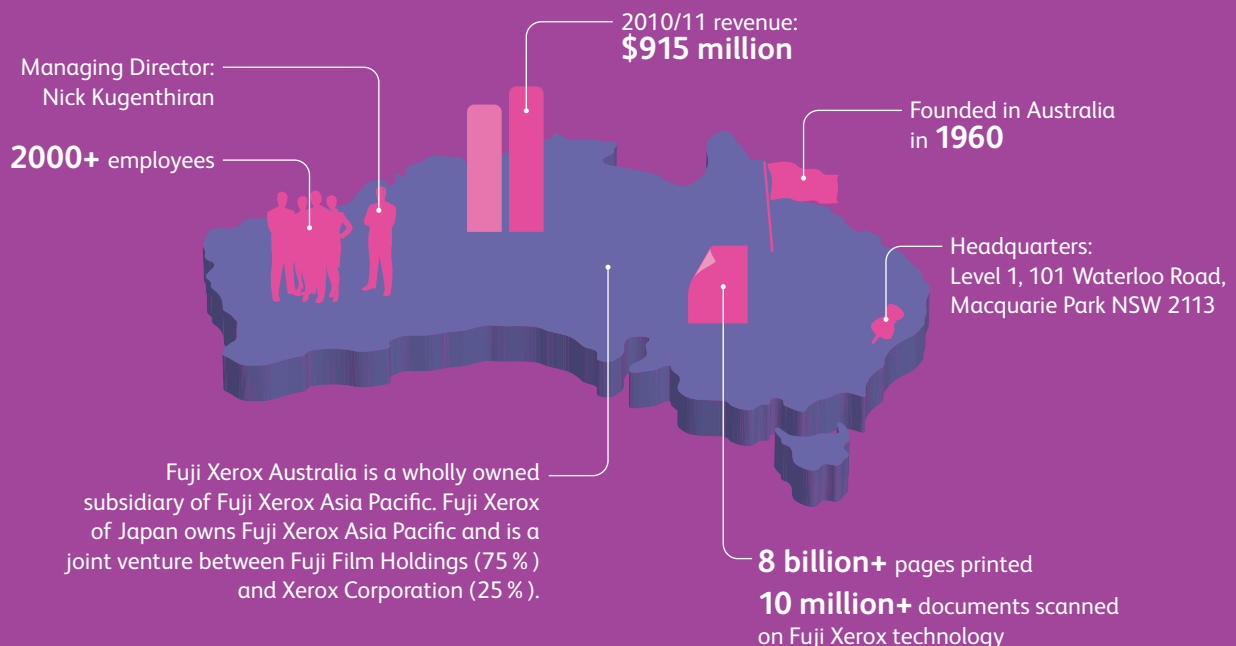


reduce the environmental burden of document processes and achieve their targets in energy management and print efficiency.

With more than 8 billion pages printed on Fuji Xerox technology and in excess of 10 million documents scanned, processed and archived annually in Australia, we are using our rich heritage to create the office of the future.

To meet the needs of our customers for office supplies, we provide a wide range of products including paper, toner and finishing equipment while we continue to pioneer advanced speciality products.

Fuji Xerox Australia at a glance:



Our customers

Fuji Xerox and Xerox customers include small businesses, graphic communications companies, government entities, education institutions, global corporate accounts and organisations in document-intensive industries such as healthcare, legal and financial services.

Fuji Xerox and Xerox solutions are offered through Fuji Xerox Australia's direct sales force; through a network of independent agents, dealers, value added resellers and systems integrators; and through phone and internet sales channels.

🔗 Learn more: www.fujixerox.com.au

We have produced more than **8 billion pages** in 2010/11 using responsibly sourced paper and energy efficient equipment.

Sustainability

Protecting the environment is fundamental to our commitment to corporate citizenship. Fuji Xerox Australia provides products that have been designed with both our customers and the environment in mind.

We are known for our end-of-life product resource recovery and remanufacturing programs. Our products regularly lead the industry in energy performance and all our sites maintain ISO 14001:2004 Environmental Management System Certification.

Fuji Xerox Australia has been recognised for its achievements in environmental sustainability by the United Nations and the Banksia Environmental Foundation in Australia.

🔗 Learn more: www.fxasustainability.com.au

In 2010/11 Fuji Xerox Australia was awarded the prestigious '**Leading in Sustainability**' Banksia Award.

▼ *Fuji Xerox products have been designed with the customer and the environment in mind.*



▲ *The Eco Manufacturing Centre in Sydney remanufactures parts to 'better than new' condition for significant energy and cost reductions.*

Eco Manufacturing

The Fuji Xerox Eco Manufacturing Centre in Sydney is a world leader in the development of ecologically sustainable remanufacturing solutions and a benchmark example of the Group's remanufacturing operations.

A dedicated, state-of-the-art facility employing 75 people, the centre has the capacity to remanufacture used parts and components for Fuji Xerox's operations in Australia and for associated companies in the Asia Pacific region.

🔗 Learn more: www.fxasustainability.com.au

The Eco Manufacturing Centre opened in 2000 and won one of the world's highest honours—election to the **UN 500 Roll of Honour for environmental leadership**.

Fuji Xerox/Xerox innovation

Last year the Group invested in excess of AU\$1.79 billion in research, development and engineering with ten research centres spanning Japan, the United States, Canada and Europe.

Our focus is on colour science, computing, digital imaging, work practices, electromechanical systems, alternative materials, semantic technologies and other disciplines.

Our four epicenter™ innovation centres located in Sydney, Shanghai, Singapore and Tokyo focus on collaborative discovery with our customers and industry.

🔗 Learn more: www.xerox.com/innovation

In 1997, Fuji Xerox made a commitment to halve the energy consumption of its equipment. Today, our customers can benefit from **energy reductions of up to 71 percent** when replacing older equipment with new Fuji Xerox devices.

Lines of business

Fuji Xerox Global Services

Outsourced document management and business process services, delivering measurable business results.

- **Customer acquisition and servicing:** document processing services ensuring effective customer acquisition and servicing.
- **Finance and administrative services:** manage and improve accounts payable, receivable and procurement processes.
- **Document advisor office:** integrating document strategy with day-to-day management of creation, production and warehousing.
- **Creative services:** managed design services enabling more strategic communication through greater visual impact.
- **Customer communication services:** personalised, dynamic communication services enabling multi-channel interactions.
- **Print and mail services:** outsourced print room and mail room management.
- **Imaging and workflow:** centralised or distributed information capture solutions enabling management and integration of documents into electronic business processes.
- **Office services:** management of office print assets and infrastructure.

[Learn more: www.fujixerox.com.au](http://www.fujixerox.com.au)

Fuji Xerox's Graphic Communications

Commercial printing systems and services for graphic arts and production environments.

- **Digital print solutions:** solutions to capitalise on the dynamic world of digital printing, on-demand publishing, transactional publications and one-to-one personalised communications, enabled by:
 - colour and black-and-white digital printers and presses
 - high-speed continuous-feed printers
 - workflow software to simplify creation and management of print jobs.
- **Multi-channel communication software** to drive relevant communication, both online and offline.

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Printed in Australia, November 2011. Protecting the environment is a fundamental component of our company's commitment to corporate citizenship. At Fuji Xerox Australia, we supply products that have been designed with both our customers and the environment in mind. As a world leader in the development of parts and components Remanufacturing Programs, we have made Eco Manufacturing an integral part of our business. All our sites have achieved ISO 14001:2004 Environmental Management System Certification, as a demonstration of our commitment to protecting the environment.

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- **Business development support** through ProfitAccelerator tools, helping customers to grow their services and offerings.
- **Key solutions** include: Xerox iGen4, 560/700/800 and 1000 Color Presses, FX490/980 Continuous Feed, DocuColor, FreeFlow and XMPie products.

[Learn more: www.fujixerox.com.au](http://www.fujixerox.com.au)

Fuji Xerox's Office Business

Printers and multifunction devices for small businesses to global enterprises.

- **Colour and black-and-white multifunction devices** that combine printing, copying, faxing and scanning.
- **Office software solutions** to streamline workflows, improve productivity and facilitate knowledge sharing.
- **Device integration:** connecting your office multifunction device with other business applications.
- **Printer technology:** solid ink and laser network printers.

[Learn more: www.fujixerox.com.au](http://www.fujixerox.com.au)

Fuji Xerox Supplies

Wide range of products for digital printing and for the preparation and finishing of office and printed documents.

- **Over 600 types of sustainably sourced copy paper** including:
 - Colotech+; a premium grade paper delivering outstanding print quality on a smooth high white surface
 - GreenWrap; Australia's leading recycled paper with unmatched reliability and improved whiteness.
- **Supplies** include printer cartridges, tabs, digital presentation products, carbonless stock, data storage products and labels.
- **Print room equipment** including binding, creasing, folding, stapling and laminating machines.

[Learn more: www.fxs.com.au](http://www.fxs.com.au)

Learn more: call 13 14 12 or visit www.fujixerox.com.au today.

